



**Sovereign
States
Drug
Consortium**

**SERVICES TO PROCURE MEDICAID SUPPLEMENTAL DRUG REBATES
AND OTHER MEDICAID PHARMACY BENEFIT REBATES
Request for Proposals
2011**

SSDC Contract Agent: State of Vermont, Department of Vermont Health Access

**Bidders' Conference, January 13, 2011, 1:00 p.m. EST
Summary**

AGENDA

1. Introductions
2. Review of Draft Responses to Written Questions Received to Date
3. Amendment #1 to the RFP
4. Review of RFP with Opportunity for Questions
5. Review of Schedule

Introductions/Roll Call

In attendance in person:

Representatives of potential bidders:
Jude Neveux, Goold Health Systems

Department of Vermont Health Access staff:
Kate Jones, Contracts Administrator
Nancy Hogue, SSDC representative for the State of Vermont

SSDC support contractor:
Ann Rugg

On the conference call:

Representatives of potential bidders:
Robert Foster and others, SAV-RX

Robert Taketoma, Mariana Ritchie, and others, Ventegra
Yan Xiong and Lisa Delancy, Wellcare
Mark Tulley, Public Consulting Group

SSDC representatives:

Susan Parker, Representing the State of Iowa
Ralph Magrish, Representing the State of Oregon
Lisa Hulbert, Representing the State of Utah
Peggy King and others, Representing the State of West Virginia
Antoinette Brown, Representing the State of Wyoming

Review of Preliminary Responses to Written Questions Received to Date

It was noted that questions in reference to this RFP could only be raised in this conference and/or with the written questions due on Tuesday, January 18, 2011 by 4:00 p.m. EST.

Questions received up until the time of the Bidders' Conference were reviewed in the Bidders' Conference along with preliminary responses. These questions and preliminary answers are contained in the document entitled "SSDC Proposal Questions 2011 Received by Bidders' Conference". This document is posted on the DVHA 2011 Requests for Proposals website found here:

<http://dvha.vermont.gov/administration/2011-requests-for-proposal>.

It was noted that the final answers to these questions would be available on January 24, 2011. These will be posted at: <http://dvha.vermont.gov/administration/2011-requests-for-proposal>.

Amendment #1 to the RFP

Two amendments to the RFP were reviewed. These amendments are contained in the document entitled "SSDC RFP – Amendment #1". This document is posted at:

<http://dvha.vermont.gov/administration/2011-requests-for-proposal>.

Review of RFP with Opportunity for Questions

It was stated that questions in reference to this RFP could only be raised in this conference and/or with the written questions due on Tuesday, January 18, 2011 by 4:00 p.m.

The RFP was reviewed section by section. Questions raised were answered with the understanding that the answers might not be final and that the questions and their final answers would be posted with the RFP on January 24, 2011 at:

<http://dvha.vermont.gov/administration/2011-requests-for-proposal>.

Review of Schedule

The procurement timetable as found on page 18 of the RFP was reviewed:

ACTIVITY	DATE
<ul style="list-style-type: none">• Release of RFP• Bidders' Library Available	Tuesday, January 4, 2011
<ul style="list-style-type: none">• Web Postings• Member State Press Advertisements	Tuesday, January 4, 2011 – Tuesday, January 18, 2011
<ul style="list-style-type: none">• Bidders' Conference	Thursday, January 13, 2011, 1 p.m. to 3 p.m. EST
<ul style="list-style-type: none">• Letter of intent to Bid Due from Bidders (required)• Written Question Deadline	Tuesday, January 18, 2011 4:00 p.m. EST
<ul style="list-style-type: none">• State Response to Q&A	Monday, January 24, 2011
<ul style="list-style-type: none">• Due Date for Submission of Proposals	Monday, January 31, 2011, 4:00 p.m. EST
<ul style="list-style-type: none">• Expected Date of Selection of Contractor	Friday, March 4, 2011
<ul style="list-style-type: none">• Negotiation and Execution of Contract	Friday, March 4, 2011 – Friday, April 1, 2011
<ul style="list-style-type: none">• Conversion of Services Period	Friday, April 1, 2011 – Sunday, July 31, 2011
<ul style="list-style-type: none">• Beginning Date for New Contract	April 1, 2011
<ul style="list-style-type: none">• Effective Date of New Manufacturer Agreements	January 1, 2012